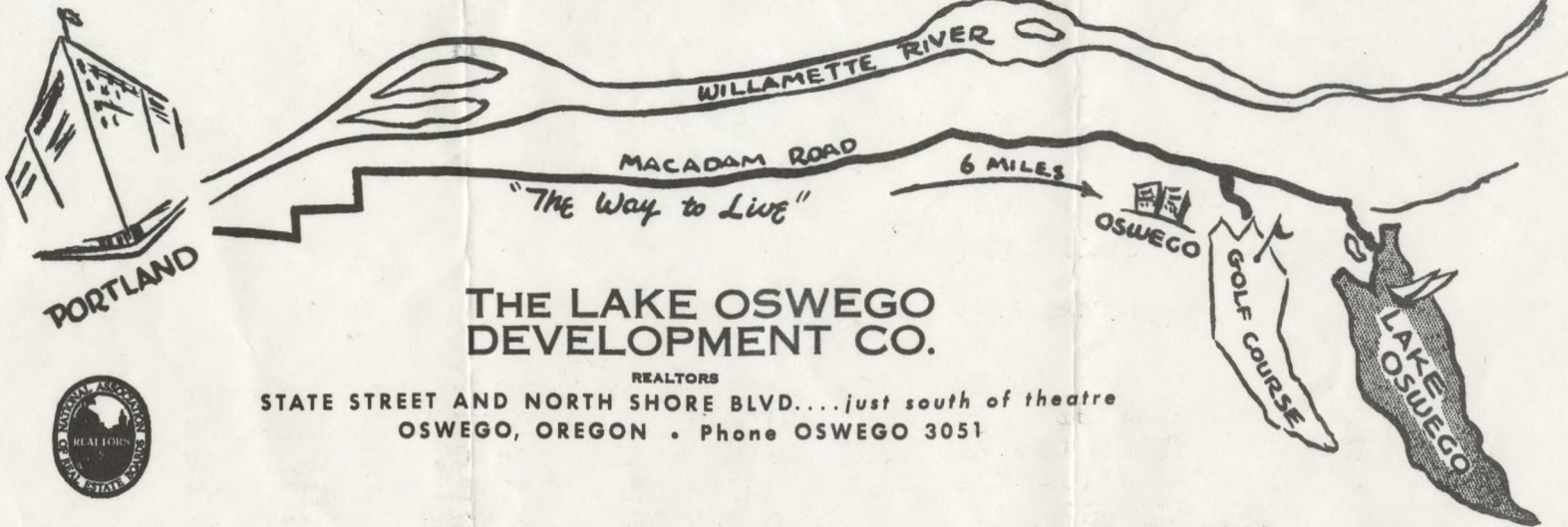


"LET US HELP YOU PLAN FOR THAT NEW HOME"



April 7, 1949

Dear Mr. Langerman:

We are pleased to inform you that you have been selected to receive one of our advertising tracts situated in the Lake Oswego district, Portland's beautiful suburban residential area, for a total cost to you of only \$95.00, payable \$50.00 down and \$10.00 per month.

The above charge for the tract covers the entire transaction including Title Insurance and Warranty Deed. You are not required to build, purchase additional property, nor pay any back taxes.

In order to receive this property, it will be necessary for both husband and wife (if married) to come to our office on or before seven days from the above date. At that time one of our representatives will show you the tract to which you are entitled.

It is understood that you are not in any way obligated to accept this offer unless you are thoroughly satisfied after inspecting it.

OUR OFFICE, LOCATED A FEW DOORS SOUTH OF THE THEATRE ON LAKE OSWEGO, WILL BE OPEN DAILY (EXCEPT FRIDAY) FROM 10:00 A.M. UNTIL 5:00 P.M. ON SUNDAYS, HOLIDAYS AND AFTER 5:00 P.M. PROPERTY WILL BE SHOWN BY APPOINTMENT ONLY. WE FEEL YOU WILL FIND IT WORTHWHILE TO INVESTIGATE THIS OFFER.

Very cordially yours,

THE LAKE OSWEGO DEVELOPMENT CO.

A. Addonizio
Advertising Manager

ADD:10

P.S. Be sure and bring this letter with you for identification and come prepared to make the above cash payment, should you decide to accept the offer, as we cannot hold it open for you after inspection. Property definitely restricted to the white race.

Boating Swimming Fishing Golf Tennis Gardens